Put your product on the right track...
Railex... a new innovative platform designed to enhance logistics, distribution, consumer demands and inventory control.

... created to link the needs of growers, shippers, and manufacturers with retail and food service distribution.
RAILEX, LLC
“The Unit Train Concept”

RAILEX LOCATIONS

WALLULA
ALBANY
YOUNGWOOD
SALISBURY
DORAVILLE
TAMPA
POMPANO BEACH

AFFILIATES
RAILEX, LLC

First ever perishable unit train
Wallula (Pasco), WA to Albany (Rotterdam), NY and back!
5 day rail transit time – weekly service – 52 weeks per year

*Railex Unit Train is recognized by the US EPA as a SmartWay Transport Partner*

Guaranteed equipment availability- year round
Quarterly Rates available
Company owned and operated centers
State of the art Distribution Centers
A.I.B. Certified SUPERIOR RATING
Future expansion
RAILEX Performance

Produce Railexpress Total Transit Times

Goal: <124 Hrs.

RAILEX Performance
RAILEX, LLC ADVANTAGES

- Web based inventory access, designed to meet your needs
- Product traceability and food safety in place... AIB Certified Superior
- RFID – EDI bar coding (E-Commerce Systems)
- Maintain managed inventory systems currently in place
- Allows customers the availability to increase inventory turns by utilizing this platform
- Designated account representatives committed to customer service
- Commitment to environmental sustainability and fuel conservation
- Established team planning for future growth with our valued partners
- Consistent weekly transportation supply and rates
- Established distribution lanes to multiple destinations in the East
- New 200,000+ square foot refrigerated state of the art warehouse facilities in Wallula, WA, Albany, NY presently in operation
- New 200,000+ square foot refrigerated state of the art warehouse facility in Delano, CA in September 2008
RAILEX, LLC ADVANTAGES

- 55 new, 64’ GPS monitored, Union Pacific refrigerated railcars create a complete unit train
- All 55 cars equipped with fresh air exchange systems
- Ability to return unitized packing materials to the grower on a weekly basis via a bin exchange program
- Ability to freight forward and distribute multiple varieties
- Less-than-truckload capabilities
- Temperature-humidity controlled rooms in each warehouse
- Sealed Railcars Nonstop from Origin to Destination
HOW IT WORKS

West
• Customer communicates pick up number, date and reference number
• Transmits information to Railex account representative locally or in Albany, NY
• Account representative handles pick up in the West
• Receives product in Railex facility and ships to Albany, NY

In-Transit
• Place percentage of orders on web or through account representative prior to arrival in Albany
• Once product arrives in Albany distribution orders can be placed through the web or the account representative

East
• When product is received, Customer receives confirmation via email or on the web showing inventory detail
• Each Customer has a dedicated account representative
• Customer receives confirmation of all outbound shipments
### Our Equipment

**Star track Carrier 53 Equipped**

<table>
<thead>
<tr>
<th>Specification</th>
<th>Measurement</th>
</tr>
</thead>
<tbody>
<tr>
<td>Length / coupler pulling faces</td>
<td>73'11&quot;</td>
</tr>
<tr>
<td>Extreme Width</td>
<td>10'8&quot;</td>
</tr>
<tr>
<td>Clear Door Opening - Width</td>
<td>12'0&quot;</td>
</tr>
<tr>
<td>Clear Door Opening - Height</td>
<td>11'0&quot;</td>
</tr>
<tr>
<td>Cubic capacity</td>
<td>6,968 cf</td>
</tr>
<tr>
<td>Inside width (including scuff plates)</td>
<td>9'4&quot;</td>
</tr>
<tr>
<td>Inside length</td>
<td>64'0&quot;</td>
</tr>
<tr>
<td>Inside height (centerline)</td>
<td>11'9&quot;</td>
</tr>
<tr>
<td>Inside height (sidewall)</td>
<td>11'9&quot;</td>
</tr>
<tr>
<td>Floor rating</td>
<td>25K</td>
</tr>
</tbody>
</table>
Racking System
Metal Corner Boarding
Railex Global Solutions
Providing a smooth flow for international shipments

- Fully integrated Logistics
  - Consolidation
  - Deconsolidation
  - Warehouse
  - Transportation

- Complete product visibility with our web based customer interface

- Bonded Industrial Center

- Coordination of Domestic and Import product

- 24/7 365 live security
RAILEX “PHASE 1”
“The Unit Train Concept”
Washington to New York and New York to Washington

5 DAY RAIL TRANSIT
PROXIMITY OF RAILEX WALLULA FACILITY TO THE NORTHWEST REGIONS

PC Miler Distances

Portland, OR  256
Seattle, WA 256
Tacoma, WA 270
Eugene, OR 364
Boise, ID 298
Spokane, WA 136
Helena, MT  480
Salt Lake, City  640
Vancouver, BC 391
PROXIMITY OF RAILEX FACILITY TO MAJOR MARKETS IN THE NORTHEAST

PC Miler Distances
- Portland 285
- Boston 184
- Providence 178
- Hartford 128
- Hunts Point 162
- Newark 153
- Philadelphia 245
- Jessup 359
- Montreal 221
- Buffalo 288
- Syosset 182
- Scranton 181
- Pittsburgh 483
RAILEX “PHASE 2”
Washington and California to New York
New York To Washington and California
PROXIMITY OF RAILEX DELANO FACILITY TO THE CALIFORNIA GROWING REGIONS

Mileage
San Francisco 263
Stockton 198
Modesto 171
Salinas 198
Fresno 77
Mendota 112
Santa Maria 161
Bakersfield 31
Oxnard 154
Los Angeles 140
Riverside 197
Lodi 211
RAILEX “PHASE 3”
Washington and California to Florida and Florida to Washington and California
RAILEX “PHASE 4”
Washington and California to Tennessee
Tennessee to Washington and California
Train yourself to go "GREEN"

Train reduces 85,000 metric tons of CO2 emissions and saves 5 million gallons of fuel per year for 1 train on a one way move.

The U.S. Environmental Protection Agency recognizes

Railex, LLC
for committing to improve the environmental performance of your freight operations as a

SmartWay Transport Partner
March 5, 2007

Mitchell Greenberg  
Manager, SmartWay Transport Partnership
RAILEX MEETS AND EXCEEDS “GREEN” OBJECTIVES

• RAILEX TRAIN FUEL CONSUMPTION SAVINGS
  Each train that RAILEX contracts consumes 100,000 fewer gallons of diesel fuel than the 220 truckload equivalents it moves per week. That’s over 5 million gallons of fuel each year PER TRAIN!!!

• RAILEX CO2 EMISSION REDUCTION
  The EPA estimates that each Railex train reduces CO2 emissions by 85,000 metric tons each year.

• RAILEX is a SMARTWAY TRANSPORT PROVIDER

• BOTH RAILEX FACILITIES ARE AIB SUPERIOR RATED FACILITIES
## Railroads: The Best Choice for the Environment

<table>
<thead>
<tr>
<th>Rank</th>
<th>Oxides of Nitrogen</th>
<th>Volatile Organic Compounds</th>
<th>Particulate Matter</th>
<th>Carbon Monoxide</th>
<th>Carbon Dioxide</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Rail</td>
<td>Rail</td>
<td>Air</td>
<td>Rail</td>
<td>Rail</td>
</tr>
<tr>
<td>2</td>
<td>Water</td>
<td>Water</td>
<td>Rail</td>
<td>Water</td>
<td>Water</td>
</tr>
<tr>
<td>3</td>
<td>Truck</td>
<td>Air</td>
<td>Water</td>
<td>Air</td>
<td>Truck</td>
</tr>
<tr>
<td>4</td>
<td>Air</td>
<td>Truck</td>
<td>Truck</td>
<td>Truck</td>
<td>Air</td>
</tr>
</tbody>
</table>

*Source: Environtrans*

We are not only **Green**, we're also **Clean!**
Use of rail transportation is a sound foundation for building a cleaner environment.

- Highways are getting more congested.
- Rail versus Truck transportation fuel and emission advantages. (Source: AAR)
  - Railroad fuel efficiency has improved 73% since 1980.
  - Today, a gallon of diesel fuel moves a ton of freight 161 miles further than it did 20 years ago.
  - On average railroads are 3 to 4 times more fuel efficient than trucks.
  - A single unit train can take as many as 280 trucks off the highway.

Source: AAR, Department of Transportation
RAILEX, LLC

Locations:

2121 Browning Road
Delano, CA 93215

627 Railex Road
Burbank, WA 99323

105 Rotterdam Industrial Park
Schenectady, NY 12306

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(866) 713-7070

Fax:

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