

Put your product on the right track...



www.railexusa.com



Our Mission

Railex... a new innovative platform designed to enhance logistics, distribution, consumer demands and inventory control.

... created to link the needs of growers, shippers, and manufacturers with retail and food service distribution.





THE RAILEX
LOOP

AERIAL VIEW OF RAILEX WASHINGTON AND
LOOP TRACK



RAILEX

New York

UNIT TRAIN



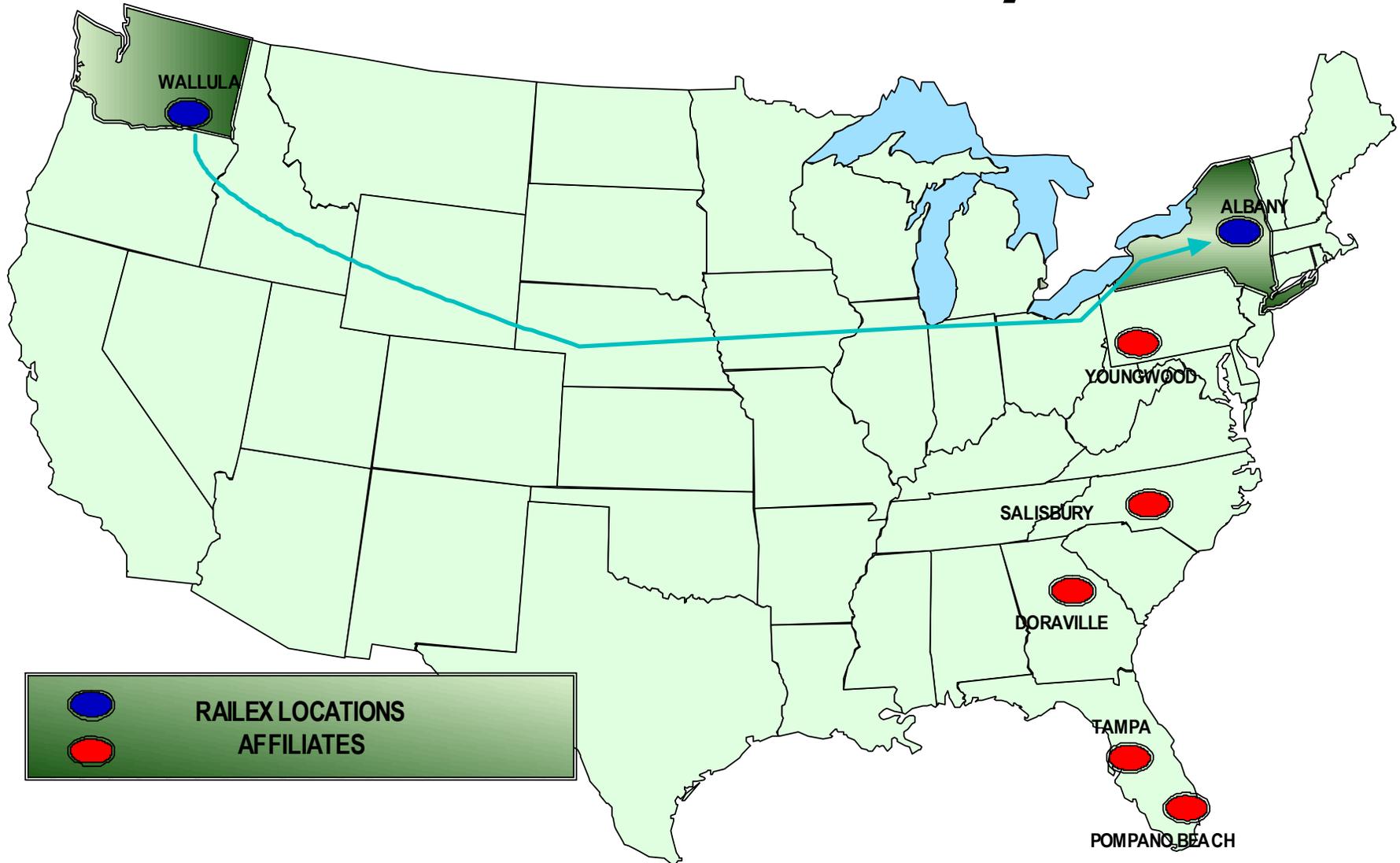
INDOOR REFRIGERATED LOADING AND UNLOADING TRANSLOAD CENTERS





RAILEX, LLC

"The Unit Train Concept"





RAILEX, LLC

First ever perishable unit train

Wallula (Pasco), WA to Albany (Rotterdam), NY and back!

5 day rail transit time – weekly service – 52 weeks per year

*Railex Unit Train is recognized by the US EPA as a SmartWay
Transport Partner*

Guaranteed equipment availability- year round

Quarterly Rates available

Company owned and operated centers

State of the art Distribution Centers

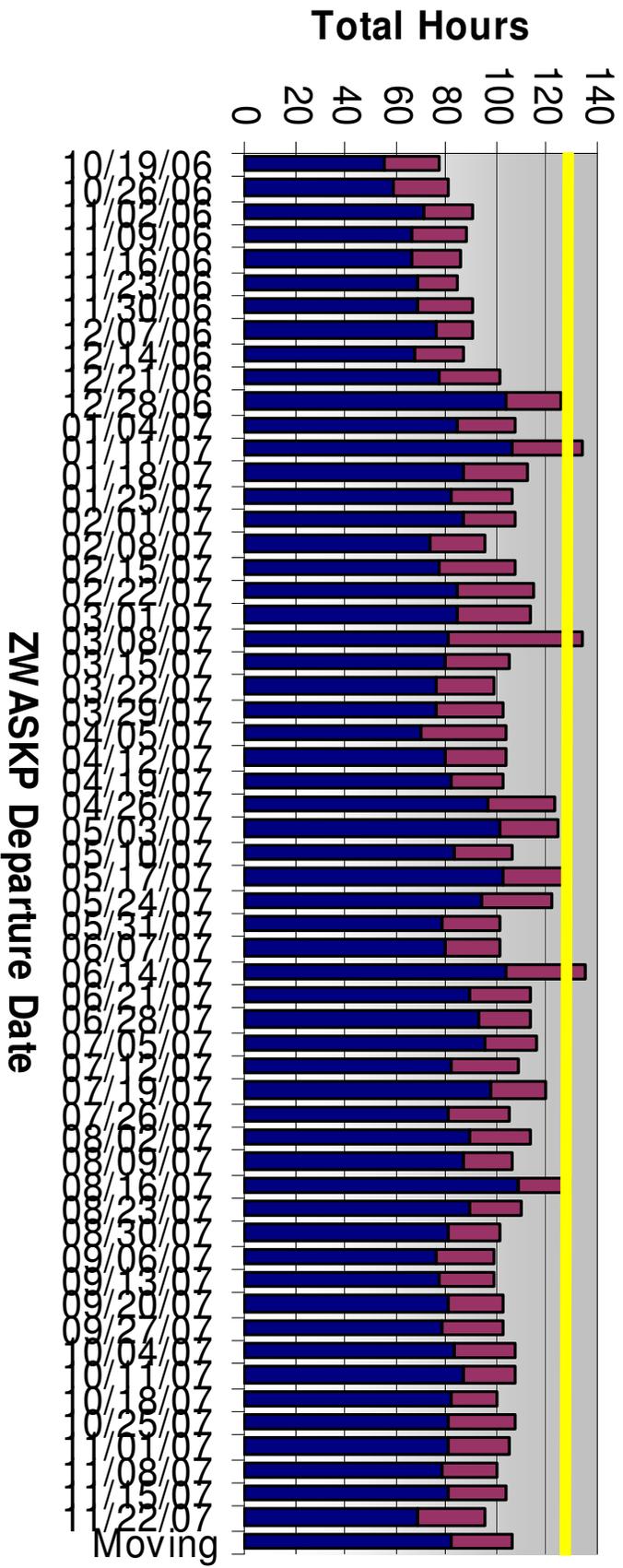
A.I.B. Certified SUPERIOR RATING

Future expansion

RAILEX Performance

Produce Railexpress Total Transit Times

Goal: <124 Hrs.



ZWASKP Departure Date



RAILEX, LLC ADVANTAGES

- Web based inventory access, designed to meet your needs
- Product traceability and food safety in place... AIB Certified Superior
- RFID – EDI bar coding (E-Commerce Systems)
- Maintain managed inventory systems currently in place
- Allows customers the availability to increase inventory turns by utilizing this platform
- Designated account representatives committed to customer service
- Commitment to environmental sustainability and fuel conservation
- Established team planning for future growth with our valued partners
- Consistent weekly transportation supply and rates
- Established distribution lanes to multiple destinations in the East
- New 200,000+ square foot refrigerated state of the art warehouse facilities in Wallula, WA, Albany, NY presently in operation
- New 200,000+ square foot refrigerated state of the art warehouse facility in Delano, CA in September 2008



RAILEX, LLC ADVANTAGES

- 55 new, 64' GPS monitored, Union Pacific refrigerated railcars create a complete unit train
- All 55 cars equipped with fresh air exchange systems
- Ability to return unitized packing materials to the grower on a weekly basis via a bin exchange program
- Ability to freight forward and distribute multiple varieties
- Less-than-truckload capabilities
- Temperature-humidity controlled rooms in each warehouse
- Sealed Railcars Nonstop from Origin to Destination



HOW IT WORKS

West

- Customer communicates pick up number, date and reference number
- Transmits information to Railex account representative locally or in Albany, NY
- Account representative handles pick up in the West
- Receives product in Railex facility and ships to Albany, NY

In-Transit

- Place percentage of orders on web or through account representative prior to arrival in Albany
- Once product arrives in Albany distribution orders can be placed through the web or the account representative

East

- When product is received, Customer receives confirmation via email or on the web showing inventory detail
- Each Customer has a dedicated account representative
- Customer receives confirmation of all outbound shipments

Our Equipment

Star track Carrier 53 Equipped



Length / coupler pulling faces -	73'11"	Inside width (including scuff plates)	9'4"
Extreme Width	10'8"	Inside length	64'0"
Clear Door Opening - Width	12'0"	Inside height (centerline)	11'9"
Clear Door Opening - Height	11'0"	Inside height (sidewall)	11'9"
Cubic capacity	6,968 cf	Floor rating	25K

Racking System



Metal Corner Boarding



Railex Global Solutions

Providing a smooth flow for international shipments



- Fully integrated Logistics
 - Consolidation
 - Deconsolidation
 - Warehouse
 - Transportation
- Complete product visibility with our web based customer interface
- Bonded Industrial Center
- Coordination of Domestic and Import product
- 24/7 365 live security



RAILEX "PHASE 1"
"The Unit Train Concept"
Washington to New York
and New York to Washington





PROXIMITY OF RAILEX WALLULA FACILITY TO THE NORTHWEST REGIONS

PC Miler Distances

- Portland, OR 256
- Seattle, WA 256
- Tacoma, WA 270
- Eugene, OR 364
- Boise, ID 298
- Spokane, WA 136
- Helena, MT 480
- Salt Lake, City 640
- Vancouver, BC 391



PROXIMITY OF RAILEX FACILITY TO MAJOR MARKETS IN THE NORTHEAST



PC Miler Distances

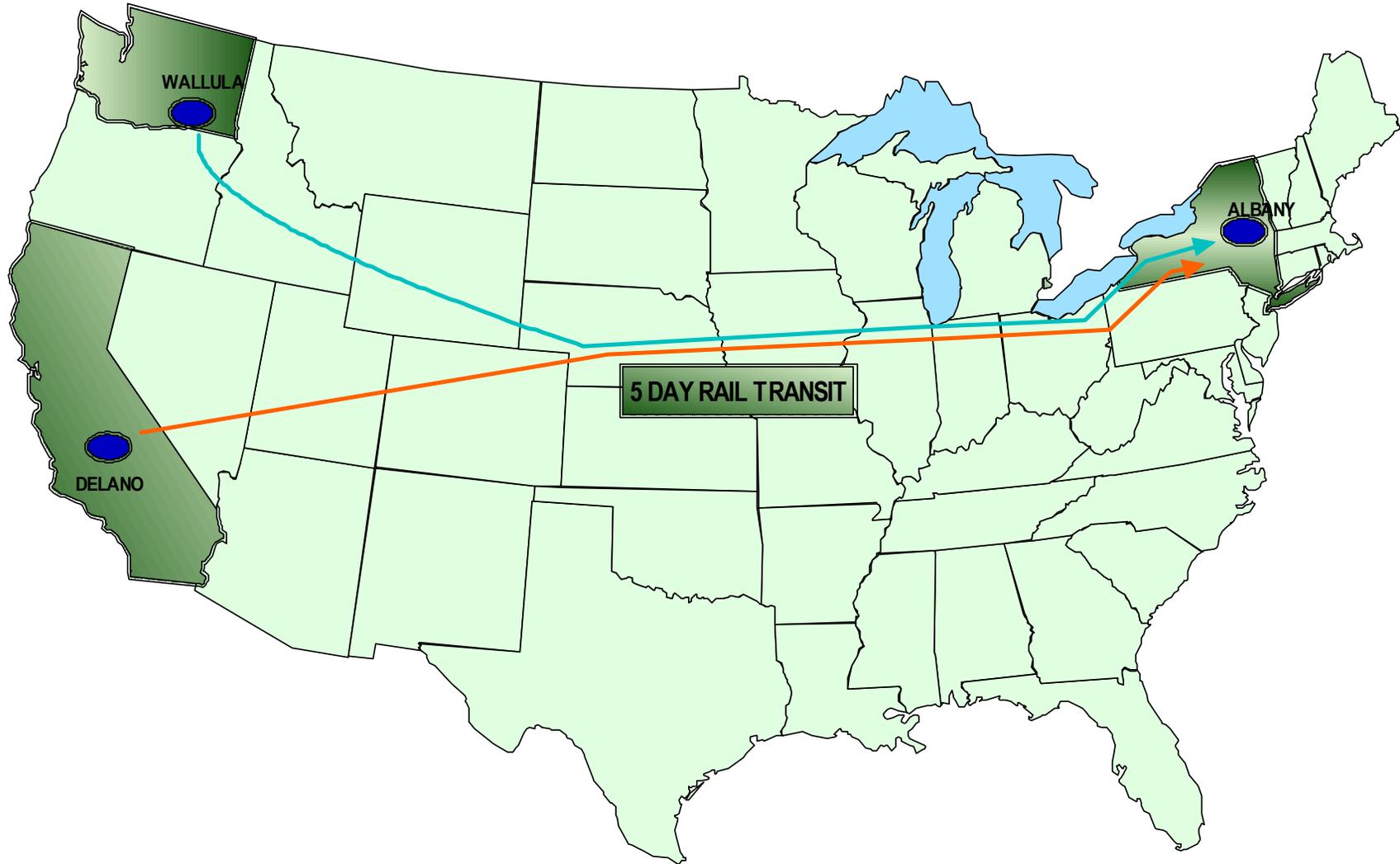
- Portland 285
- Boston 184
- Providence 178
- Hartford 128
- Hunts Point 162
- Newark 153
- Philadelphia 245
- Jessup 359
- Montreal 221
- Buffalo 288
- Syosset 182
- Scranton 181
- Pittsburgh 483





RAILEX "PHASE 2"

Washington and California to New York
New York To Washington and California





PROXIMITY OF RAILEX DELANO FACILITY TO THE CALIFORNIA GROWING REGIONS

Mileage

San Francisco	263
Stockton	198
Modesto	171
Salinas	198
Fresno	77
Mendota	112
Santa Maria	161
Bakersfield	31
Oxnard	154
Los Angeles	140
Riverside	197
Lodi	211





RAILEX "PHASE 3"

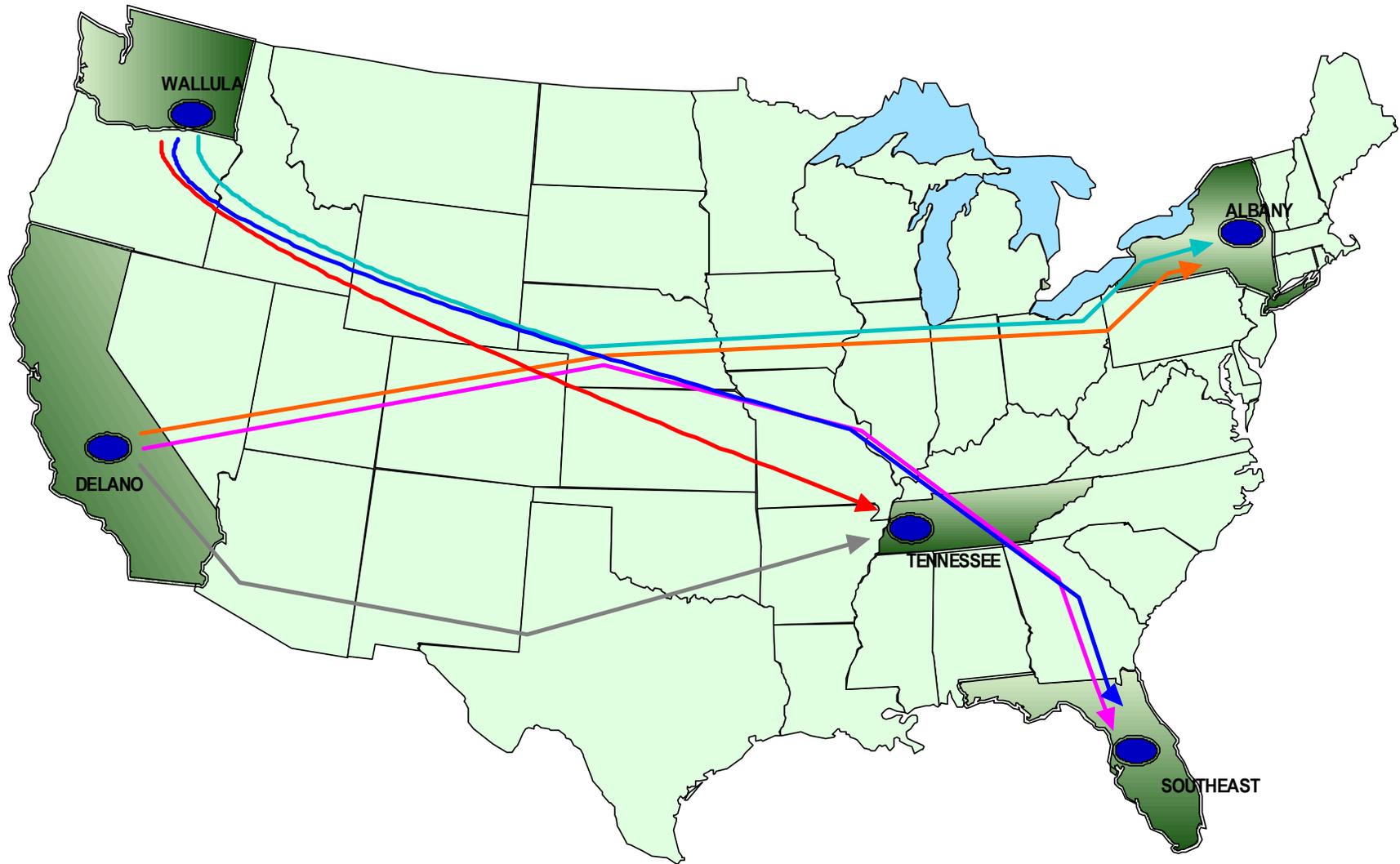
Washington and California to Florida and Florida to Washington and California





RAILEX "PHASE 4"

Washington and California to Tennessee
Tennessee to Washington and California





TRAIN YOURSELF TO GO "GREEN"

Train reduces
85,000 metric tons
of CO2 emissions
and saves 5 million
gallons of fuel
per year for 1 train
on a one way move.





RAILEX MEETS AND EXCEEDS "GREEN" OBJECTIVES

Environmentally
Friendly

- RAILEX TRAIN FUEL CONSUMPTION SAVINGS
Each train that RAILEX contracts consumes 100,000 fewer gallons of diesel fuel than the 220 truckload equivalents it moves per week. That's over 5 million gallons of fuel each year PER TRAIN!!!
- RAILEX CO2 EMISSION REDUCTION
The EPA estimates that each Railex train reduces CO2 emissions by 85,000 metric tons each year.
- RAILEX is a SMARTWAY TRANSPORT PROVIDER
- BOTH RAILEX FACILITIES ARE AIB SUPERIOR RATED FACILITIES





Environmentally Friendly



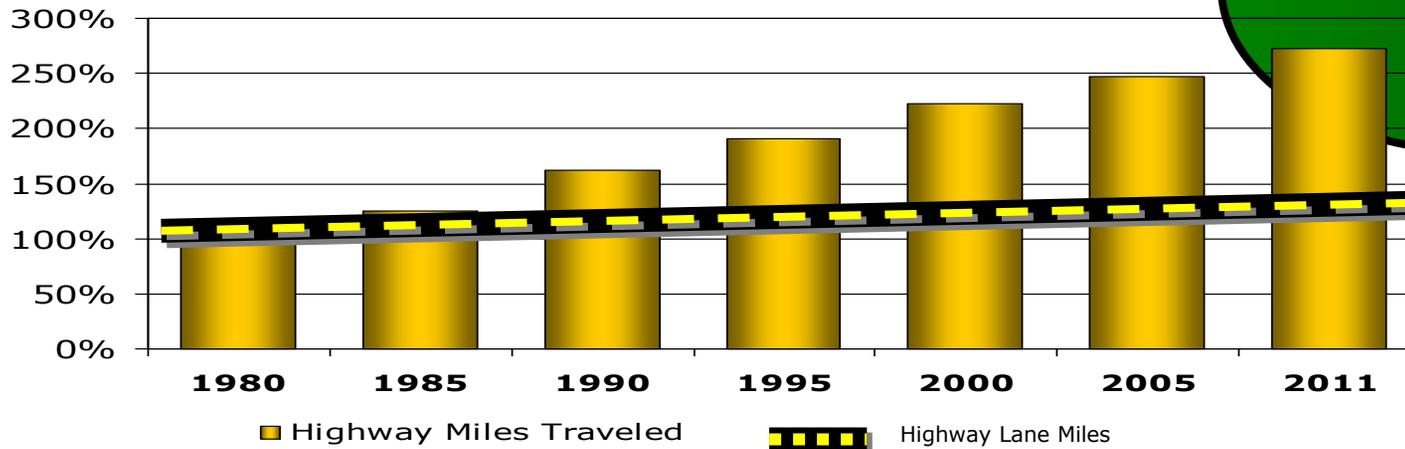
Railroads: The Best Choice for the Environment					
Emissions per Ton-Mile					
Rank	Oxides of Nitrogen	Volatile Organic Compounds	Particulate Matter	Carbon Monoxide	Carbon Dioxide
1	Rail	Rail	Air	Rail	Rail
2	Water	Water	Rail	Water	Water
3	Truck	Air	Water	Air	Truck
4	Air	Truck	Truck	Truck	Air
Source: Environtrans					
We are not only Green, we're also Clean!					

Use of rail transportation is a sound foundation for



building a cleaner environment.

**Highway Transportation Environment
1980-2011**



Environmentally
Friendly

Source: AAR, Department of Transportation

- Highways are getting more congested.
- Rail versus Truck transportation fuel and emission advantages. (Source: AAR)
 - Railroad fuel efficiency has improved 73% since 1980.
 - Today, a gallon of diesel fuel moves a ton of freight 161 miles further than it did 20 years ago.
 - On average railroads are 3 to 4 times more fuel efficient than trucks.
 - A single unit train can take as many as 280 trucks off the highway.



RAILEX, LLC

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Delano, CA 93215

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Burbank, WA 99323

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